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## SoleraTec Partners With IP Camera Manufacturer Cohu Electronics

*Cohu becomes an authorized reseller of SoleraTec's Phoenix RSM  
surveillance video management solution.*

San Diego – February 8, 2011 – SoleraTec LLC, a provider of innovative video lifecycle management and storage software solutions, has partnered with Cohu Electronics of Poway, CA, to provide compatibility and interoperability between the two firms' products. Cohu Electronics' Helios family of RTSP-enabled IP video surveillance cameras is now fully supported by Phoenix RSM surveillance video management software. Comprehensive testing by both firms on the compatibility and ease of use confirms that the Helios line of IP cameras can be quickly installed and set up to record, store, and provide overarching management to an entire video surveillance infrastructure using the Phoenix RSM software solution.

“Delivering best-of-breed solutions within our ‘customer first’ business model allows Cohu to continually deliver video surveillance solutions that are engineered to exacting needs,” stated Brian Leedy, President and General Manager of Cohu Electronics. “Supplementing our product offering with the Phoenix RSM software rounds out the complete offering our customers look to us to provide.”

The professional-grade Phoenix RSM surveillance video management solution was introduced at Cohu Electronics' January Sales Seminar as a complementary option for Cohu customers. The Phoenix RSM will provide Cohu customers an affordable solution for the storage of large libraries of high definition video.

Supporting Cohu's megapixel IP cameras, H.264 encoding, and excellent optical zoom capabilities –which deliver high definition quality video– the Phoenix RSM management software provides Cohu customers with the forensic capabilities of long-term video retention with ultra-fast search and playback that provides a high definition video platform operated within the flexibility of an IP network.

“With the high demands of industrial video surveillance and the expanding metropolitan traffic video market, the features and capabilities of Cohu's product line provide a level of reliability, capability, and effectiveness that truly stands out,” noted Mark Armstrong, CEO of SoleraTec LLC. “We are excited to be partnering our Phoenix RSM surveillance video management software with the Cohu line of cameras.”

**Pricing and Availability**

Cohu Electronics has also become an authorized reseller of the Phoenix RSM software, allowing them to provide direct pricing and installation services of a complete video surveillance solution. While focusing on the company's IP camera manufacturing expertise, Cohu can now provide its customers with a complete video surveillance management solution. Contact a Cohu sales representative for pricing and availability of a complete end-to-end video surveillance solution.

**About Cohu**

Cohu Electronics is a leader in the Intelligent Transportation Systems and Traffic Management markets, with video systems installed in many of the largest transportation districts throughout North America, and gaining acceptance worldwide. Typical ITS/traffic management applications include general highway surveillance, electronic toll collection verification, traffic responsive timing, wide area detection, and inspection checkpoints. For more information visit [www.cohu-cameras.com](http://www.cohu-cameras.com)

**About SoleraTec**

SoleraTec is a leading developer of archive, storage, asset, and video lifecycle management software for corporate customers. SoleraTec leverages a heritage of nearly a decade and a half to deliver a level of quality, sophistication, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEM, dealer, and integrator relationships to deliver complete data protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit [www.SoleraTec.com](http://www.SoleraTec.com).

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