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SoleraTec Integrates Imation's RDX A8 Storage Hardware For Long-Term Video Surveillance Retention Needs

Removable hard disk storage capacities in 500GB, 1TB, and 1.5TB RDX cartridges deliver affordable video retention with significantly lower total-cost-of-ownership.

San Diego, CA – October 16, 2012 – SoleraTec LLC, a provider of innovative video lifecycle management and storage products, announces the certification and validation of Imation's RDX A8 removable hard disk storage library. This certification provides the compatibility and interoperability between SoleraTec's Phoenix RSM™ video storage management software and Imation's RDX A8 product line <u>delivering affordable long-term video surveillance retention</u>. Comprehensive testing by SoleraTec on the compatibility and ease of use of the Imation RDX A8 removable hard disk storage library confirms that organizations can now obtain long-term retention of their video surveillance feeds when managed by Phoenix RSM software.

"For years, organizations have sought ways to store their increasing volume of video surveillance feeds for longer periods of time. Now, by using RDX media as an affordable, easy to use and durable solution, companies can retain their video assets affordably," said Brian Findlay, Executive Director of Global Product Management, Imation. "The integration of Imation's RDX A8 with SoleraTec's Phoenix RSM represents an important progression of video surveillance storage through multi-tiered storage capabilities."

<u>Benefits of Imation's A8 storage platform:</u>
The multiple-bay RDX A8 networked storage array enables organizations to access up to 12TB of video data (on eight RDX removable disk cartridges, based on 1.5 TB cartridges), instantly, with the Phoenix RSM storage management software. Additionally, users will be directed to specific offline RDX cartridge to reload when searching for older video assets. Leveraging its ability to mix different capacity RDX media (320GB, 500GB, 1 TB and 1.5TB) in a single appliance, the RDX A8 provides "pay-as-you-grow" storage scalability and investment protection.

"For our unique clients, this really becomes the perfect scenario. You have a leading company providing best-in-practice software, a global leader in hardware solutions offering the latest in data storage and an industry recognized security services firm layering strategic insight. From our perspective, there's no doubt this changes the game for the better," said Glenn Aga, COO of Imation master reseller Red5Security of Newport Beach, CA.

This integration between Imation RDX A8 and Phoenix RSM delivers overarching video surveillance asset management into an entire surveillance infrastructure at affordable, cost-efficient price points. The ease of use in searching and video playback with Phoenix RSM combined with the near-line and offline video retention of the RDX A8 provides a viable long-term video retention solution.

"Partnering with Imation and integrating with the RDX A8 product line confirms SoleraTec's position as a leader in video lifecycle management and demonstrates Phoenix RSM's capability to offer video surveillance solutions that meet the continually growing pool of video recordings," stated Mark Armstrong, CEO of SoleraTec LLC. "Providing the solid integration of Phoenix RSM with storage hardware products such as Imation's RDX A8 builds a video surveillance asset management solution that is affordable, scalable, and reliable."

Pricing and Availability
Imation's RDX A8 is available through Imation's network of channel partners –such as Red5Security in Newport Beach, CA. SoleraTec's Phoenix RSM surveillance video management software is available through channel partners worldwide. Imation RDX A8 storage platform has a MSRP of $3,995 and Phoenix RSM software starts at $1,495.00

About Red Five Security
Security and management consulting company comprised of former CIA, FBI, US Secret Service and US Military security professionals. It has a robust past performance supporting corporate executives, US Government officials, diplomats and other High Net-Worth Individuals. Red Five is committed to providing holistic, proactive, and cost-effective solutions to critical security challenges through targeted assessments with discretion and high ethical standards. For more information, visit Red5Security.com

About Imation
Imation is a global scalable storage and data security company. The company's portfolio includes tiered storage and security offerings for business, and products designed to manage audio and video information in the home. Imation reaches customers in more than 100 countries through a powerful global distribution network and well recognized brands. For more information please visit www.imation.com.
Imation and the Imation logo are trademarks of Imation Corp. RDX is a registered trademark of Tandberg Data ASA. All other trademarks are property of their respective owners.

About SoleraTec
SoleraTec is a leading developer of archive, storage, asset, and video lifecycle management software for corporate customers. SoleraTec leverages a heritage of nearly a decade and a half to deliver a level of quality, sophistication, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEM, dealer, and integrator relationships to deliver complete data protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit www.SoleraTec.com.

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