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## **SoleraTec Releases New Phoenix RSM™ Module To Extend exacqVision VMS Video Retention**

*Phoenix RSM-EE significantly increases the affordable retention capabilities of an exacqVision VMS installation through intelligent multi-tiered storage management.*

SAN DIEGO, CA. – May 16th, 2013 – SoleraTec LLC, a provider of innovative video lifecycle management software products, is introducing a new extension module for its Phoenix RSM surveillance video management software that significantly extends the retention and archiving capabilities of an exacqVision® video management system installation. This new module –Phoenix RSM-EE™ (Exacq Extension)– allows interoperability with exacqVision to replicate and store recorded video feeds from an exacqVision system. Once stored into the Phoenix RSM™ video storage repository, organizations can incrementally expand their retention needs while providing overarching storage management of all their video surveillance feeds.

Through extensive metadata, Phoenix RSM-EE provides users with the ability to quickly search and review video footage no matter how long ago the video was recorded or where it is currently stored. SoleraTec’s Phoenix RSM-EE solution allows for additional “tagging” or video annotation to be added to the recorded video, providing even more relevant search results of video for individual review. When integrated with an exacqVision installation, Phoenix RSM-EE continually stores and manages video surveillance feeds as initially captured and supported by exacqVision.

The innovative adoption of low-resolution companion files –automatically created by Phoenix RSM as the original video is extracted from exacqVision– allows for the ultra-fast search and playback of recorded video segments. These low-resolution companion files also put a far-lesser load on the network as video is searched and reviewed.

Megapixel and HD cameras can now be used without concern for storage limitations regardless of resolution or frames per second (fps). Adding the Phoenix RSM-EE solution allows for the high-resolution video feeds to be stored on lower-cost storage devices while Phoenix RSM-generated low-resolution companion files remain on primary storage for ultra-fast search and video playback.

“Supplementing an exacqVision server with the Phoenix RSM-EE solution is a unique way to achieve long-term video storage with the use of a wide variety of readily available archiving solutions,” notes Scott Dennison, Director of Marketing, Exacq Technologies. “Exacq’s open platform makes partnerships with companies like SoleraTec possible, and

creates new ways to provide users with enhanced functionality in their video surveillance system.”

When integrating a Phoenix RSM-EE solution to an exacqVision system, a lower total cost of ownership (TCO) for the entire video surveillance solution can be achieved. A multi-tiered storage infrastructure that utilizes lower-cost storage devices –even offline media– lowers the total cost of ownership even further. Ongoing operational expenses (electrical and cooling cost) are also greatly reduced, providing additional cost savings.

“Enhancing exacqVision’s retention and archiving foundation, Phoenix RSM-EE provides intelligent video storage management, delivers video-centric search and playback capabilities, and showcases Phoenix RSM’s ability to save more for less,” stated Mark Armstrong, CEO of SoleraTec. “Now, Exacq users have a new, cost-effective way to store and manage video for longer periods of time and increase video quality,” continued Armstrong.

Phoenix RSM-EE is ideal for situations where customers need replication and redundancy because of multi-site, branch, or campus-wide video surveillance needs as well as the overarching management capabilities for multiple exacqVision “islands” feeding back to centralized Phoenix RSM video storage repositories.

### **Pricing and Availability**

Pricing for the current version of Phoenix RSM-EE is MSRP \$495.00. Phoenix RSM storage licenses are extra. Phoenix RSM-EE supports a variety of operating platforms, including Windows, Mac OS X, and Linux as well as LTO data tape library systems, hard disk SAN and NAS systems, RDX removable storage units, and Veracity’s COLDSTORE storage array. Phoenix RSM is available from resellers and system integrators throughout the world. For information or pricing, please call (760) 743-7200 or visit [www.SoleraTec.com](http://www.SoleraTec.com)

### **About Exacq**

Exacq Technologies ([www.exacq.com](http://www.exacq.com)) designs and manufactures the cross-platform, open-architecture exacqVision video management system (VMS) used in the physical security industry for IP video surveillance. exacqVision is available on factory-installed hybrid and IP camera servers or on commercial off-the-shelf servers. It can also be installed directly on compatible IP cameras, eliminating the need for a separate server. Video from exacqVision servers can be accessed with the free, cross-platform (Windows/Linux/Mac) client, most web browsers and via the free exacq Mobile app available for iPhone, iPad and Android devices. Exacq’s products are available throughout the world via authorized resellers and distributors.

### **About SoleraTec**

SoleraTec is a leading developer of archive, storage, and video lifecycle management products. SoleraTec leverages a heritage of over 15 years to deliver quality, innovation, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEMs, dealers,

and system integrators to deliver complete video asset protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit [www.SoleraTec.com](http://www.SoleraTec.com).

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